

# Temporary Staffing



**\$1 MILLION**

plus saved in work comp related expenses in the first two plus years



**80%**

reduction in injury claims



**SUBSTANTIAL**

reduction in state unemployment taxes



**INCREASED**

client satisfaction and new job orders

## BACKGROUND

As a leading Northeast independent staffing firm, this organization has a proven track record of serving both large and small companies for over 25 years. Their focus is in providing temporary workers to a variety of industries including light industrial, clerical and administrative, accounting, hospitality, and skilled trades to fill employment gaps with quality and efficiency.

## CHALLENGE

With increasing competition and tight labor markets, rising pressure on staff to fill client orders has created unsustainable costs related to unsafe workers' comp incidences, absenteeism, and lowered morale. Through the consult of their insurance broker, leadership selected Insight's online integrity solutions as a cost-effective and balanced method to better select quality applicants.

## SOLUTION

The implementation of Insight's integrity survey immediately saved the firm time and hiring expenses in processing the wrong applicants. Applicant no-shows dropped; hours in productivity increased; injury claims fell by 80% saving the firm over \$1 million in work comp related expenses in the first two plus years of use. More importantly, new clients sought out the firm for their high level of quality and reputation.



### Behavioral and Job-Specific Hiring:

- » \$1 million plus saved in work comp related expenses in the first two plus years
- » 80% reduction in injury claims
- » Substantial reduction in state unemployment taxes
- » Increased client satisfaction and new job orders



For more industry specific case studies —

CALL 1-888-314-8908 VISIT [www.insightww.com](http://www.insightww.com)